

Good Samaritan Health Center
601 South Center Avenue
Merrill, WI 54452
(715) 536-5511

Type: GMS
Control: Religious Organization
Fiscal Year: 07/01/01 to 06/30/02

County: Lincoln
Analysis Area: North Central (6)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	33.1%	57.4%	0.58	62.1%	0.53	33.3%	1.00	28.6%	1.16
Obstetrics	20.4%	39.6%	0.52	42.4%	0.48	20.6%	0.99	21.9%	0.93
Pediatrics	. %	48.0%	.	53.9%	.	13.4%	.	. %	.
Total hospital	32.3%	55.9%	0.58	64.4%	0.50	31.9%	1.01	28.0%	1.15
Average Census (Patients)									
Adult medical-surgical	18.2	30.4	0.60	30.1	0.61	7.7	2.35	15.7	1.16
Obstetrics	1.0	3.9	0.26	3.0	0.34	0.9	1.15	1.1	0.93
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.1	0.00	0.0	.
Total hospital	20.3	55.4	0.37	51.9	0.39	10.4	1.95	17.7	1.15
Average Length of Stay (Days)									
Adult medical-surgical	6.4	3.9	1.62	3.9	1.65	3.3	1.95	4.9	1.29
Obstetrics	2.3	2.4	0.94	2.5	0.91	2.2	1.00	2.5	0.91
Pediatrics	.	2.4	.	3.0	.	1.9	.	.	.
Total hospital	5.5	4.3	1.28	3.9	1.43	3.0	1.83	4.6	1.21
Surgical Operations									
Inpatient	321	1,424	0.23	1,480	0.22	218	1.47	280	1.15
Outpatient	1,023	3,187	0.32	1,841	0.56	963	1.06	986	1.04
Inpatient as % of all surgeries	23.9%	30.9%	0.77	44.6%	0.54	18.5%	1.29	22.1%	1.08
Outpatient Visits									
Non-emergency visits	37,925	75,046	0.51	49,906	0.76	24,411	1.55	36,505	1.04
Emergency visits	7,519	14,086	0.53	11,727	0.64	5,581	1.35	7,767	0.97
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	12.2	0.25	5.1	0.59	4.0	0.75
Nurses, licensed	47.9	160.1	0.30	135.1	0.35	40.3	1.19	47.6	1.01
Ancillary nursing personnel	23.1	54.3	0.42	67.3	0.34	13.8	1.67	21.0	1.10
All other personnel	117.1	384.2	0.30	331.8	0.35	94.8	1.23	111.8	1.05
Total FTEs	191.0	613.5	0.31	546.4	0.35	154.0	1.24	184.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.1	14.6	0.69	13.5	0.75	20.5	0.49	14.1	0.72
Nurses, licensed	161.5	157.9	1.02	150.3	1.07	161.4	1.00	167.6	0.96
Ancillary nursing personnel	77.8	53.6	1.45	74.8	1.04	55.4	1.41	74.0	1.05
All other personnel	394.6	378.9	1.04	369.1	1.07	380.1	1.04	393.7	1.00
Total FTEs	644.0	605.0	1.06	607.8	1.06	617.4	1.04	649.4	0.99

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	63	Health maintenance		Beds set up and staffed	25	Bassinets	5
Discharges	1,602	organization (HMO)	No	Discharges	182	Total births	139
Inpatient days	7,423	Preferred Provider		Inpatient days	1,711	Newborn days	318
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	55	1,045	6,652	33.1%	18.2	6.4
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	5	165	372	20.4%	1.0	2.3
Psychiatric	4	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	4	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	1	3	210	399	36.4%	1.1	1.9
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	3	0	3.0	Radiological services personnel	10	1	10.7
Physicians and dentists	0	0	0.0	Occupational therapists	3	1	3.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	1	1.5
Registered nurses	43	6	46.9	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	1	3.8
Licensed practical nurses	0	0	0.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	18	8	23.1	Psychologists	0	0	0.0
Physician assistants	1	0	1.0	Social workers	0	1	0.5
Nurse Practitioners	1	0	1.0	All other health professionals	13	2	14.3
Medical records personnel	9	0	9.0	All other personnel	40	19	51.7
Pharmacy personnel	6	2	7.0	-----			
Clinical laboratory personnel	10	0	10.0	TOTAL	165	42	191.0

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$22,542,577	Cash and cash equivalents	\$878,660	Current liabilities	\$1,928,531
Less deductions	4,829,929	Net Patient receivables	2,156,663	Long-term debt	0
Net patient revenue	17,712,648	Other receivables	134,474	Other liabilities	0
Plus other revenue	1,217,783	Land, bldgs and equip: Net	9,284,807	Subtotal	1,928,531
Total revenue	18,930,431	Other assets	9,622,739		
Less expenses	17,963,855			Unrestricted fund balance	20,148,812
Nonoperating gains/losses	-32,199	Total Assets	\$22,077,343	Total liabilities & fund balance	\$22,077,343
Net Income	\$934,377			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$9,299,703]	41.3%	41.7%	0.99	48.8%	0.85	41.1%	1.00	41.6%	0.99
Medical Assistance [\$1,424,556]	6.3%	9.0%	0.70	8.0%	0.79	8.2%	0.77	5.5%	1.15
Commercial [\$10,683,110]	47.4%	43.2%	1.10	38.8%	1.22	45.2%	1.05	48.4%	0.98
All other [\$1,135,208]	5.0%	6.1%	0.83	4.4%	1.14	5.5%	0.92	4.5%	1.11
Deductions as % of Total Gross Patient Revenue									
Medicare [\$3,170,672]	14.1%	23.7%	0.59	24.1%	0.58	20.7%	0.68	12.7%	1.11
Medical Assistance [\$815,963]	3.6%	6.0%	0.61	5.0%	0.73	4.6%	0.78	2.7%	1.32
Commercial [\$431,365]	1.9%	9.4%	0.20	3.5%	0.55	7.3%	0.26	1.6%	1.16
Charity care [\$411,929]	1.8%	1.2%	1.51	1.5%	1.20	0.7%	2.63	1.9%	0.97
All other [\$0]	0.0%	1.4%	0.00	0.3%	0.00	0.5%	0.00	0.0%	.
Total deductions [\$4,829,929]	21.4%	41.7%	0.51	34.4%	0.62	33.8%	0.63	18.9%	1.13
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	6.4%	5.1%	1.27	4.0%	1.63	4.2%	1.54	4.5%	1.43
Net gains/losses as % of net income	-3.4%	5.3%	-0.65	-16.9%	0.20	3.5%	-0.97	14.5%	-0.24
Expenses as % of Total Expenses									
Salary/fringe benefit[\$8,861,272]	49.3%	47.8%	1.03	49.2%	1.00	51.3%	0.96	50.8%	0.97
Supplies and services[\$7,185,131]	40.0%	40.5%	0.99	38.8%	1.03	35.9%	1.12	38.9%	1.03
Capital component [\$1,217,888]	6.8%	8.7%	0.78	9.6%	0.71	9.2%	0.73	6.5%	1.05
Bad debt [\$699,564]	3.9%	3.0%	1.30	2.4%	1.61	3.6%	1.07	3.8%	1.01
Fiscal Statistics									
Operating margin	5.1%	6.1%	0.84	6.4%	0.80	7.1%	0.72	5.3%	0.97
Total hospital profit margin	4.9%	6.4%	0.78	5.5%	0.89	7.4%	0.67	6.1%	0.81
Return on equity	4.6%	10.0%	0.46	8.0%	0.58	9.9%	0.47	5.1%	0.91
Current ratio	2.0	2.5	0.80	1.9	1.05	3.8	0.53	2.3	0.87
Days in net patient accounts receivable	44.4	57.8	0.77	56.4	0.79	62.9	0.71	.	.
Average payment period	41.8	52.6	0.80	62.2	0.67	51.0	0.82	39.5	1.06
Equity financing	91.3%	56.2%	1.62	59.1%	1.54	55.6%	1.64	92.6%	0.99
Long-term debt to equity ratio	0.0	0.5	0.00	0.5	0.00	0.6	0.00	0.0	.
Times interest earned	34608	5.0	6898	5.0	6951	5.0	6897	.	.
Total asset turnover	0.9	0.9	0.97	0.9	0.99	0.7	1.15	0.8	1.12
Average age of plant: years	12.4	9.5	1.30	9.5	1.31	9.1	1.36	14.4	0.86
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	0.7%	.
Output gross rev (% of total gross pt. rev)	60.5%	44.1%	1.37	40.4%	1.50	61.8%	0.98	60.7%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,866	\$7,870	0.75	\$6,921	0.85	\$4,633	1.27	\$4,740	1.24
Inpatient net revenue per day	\$1,836	\$1,834	1.00	\$1,817	1.01	\$1,631	1.13	\$1,644	1.12
Outpatient net rev per visit	\$217	\$343	0.63	\$380	0.57	\$306	0.71	\$202	1.07